

THE WILSON CENTER FACILITY RENTAL RATES

WILSON CAPE-FEAR COMMUNITY COLLEGE	COUNTY/STATE/ GOVERNMENT AGENCY	NON-PROFIT (REQUIRES PROOF)	COMMERCIAL
PERFORMANCE HALL (CAP. 1,491)			
Monday-Thursday	No Base Rental (service rates apply)	\$1,800	\$3,000
Resident: Monday-Thursday	No Base Rental (service rates apply)	\$1,450	\$2,000
Friday-Sunday	No Base Rental	\$2,000	\$3,200
Resident: Friday-Sunday	No Base Rental	\$1,650	\$2,200

PLEASE NOTE:

- Resident rate is for local clients who rent the facility three or more times in a fiscal year. This status is activated upon the third rental in that fiscal year.
- 18% facility fee + 7% North Carolina sales tax is added on top of tickets and remitted by the Wilson Center.
- All rentals over 8 hours are subject to overage fees: \$200/hr.
- Facility rental rates includes a basic audio package (two channels & two microphones, one console; Yamaha M7 or QL5) and a basic lighting package (top wash, front wash, cyc wash, and house plot included.)

LABOR & FACILITY RATES

ADDITIONAL RATES	RATE
Performance Hall & Lobby Overages (Over 8 hrs)	\$200/hr
Extensive Clean-Up Fee (need determined by Venue)	Up to \$1,000
Changes to Furniture Layout (does not incl labor)	\$250
Merchandise Commission	Hard Goods 20% Soft Goods 10%
Service Charge for Arrangement of Rental Goods	20%
Failure to Provide Crew Adequate Break Fee [†]	\$200
Program Stuffing Fee (with at least 24 hour lead time)	\$200
Guest Parking Passes	\$8/pass
Table & Chairs (Two 6ft table set-ups included, includes linens)	\$25/table
Bartender (\$48/hr at discretion of Venue)	\$48/hr

FRONT OF HOUSE STAFF	RATE
Venue Representative	\$48/hr
Front of House Staff	\$34/hr
Security	\$62/hr
Maintenance & Custodial (basic pre & post-event)	\$48/hr
EVENT SERVICES	RATE

EVENT SERVICES	RATE
Reception (2 attendants included, does not include beverages)	\$500
Reception: County/State/Gov't (incl. exclusive use of GT)	\$250

PLEASE NOTE: There is a 4 hour minimum on all labor. All labor must be performed by Wilson Center Staff & is determined by the Venue.

For all rental inquiries and questions, please contact rentals@wilsoncentertickets.com

TECHNICAL EQUIPMENT & PRICING

TECHNICAL CTAFF	DATE
TECHNICAL STAFF	RATE
Technical Supervisor	\$48/hr
Production Manager	\$48/hr
Sound Engineer	\$48/hr
Lighting Programmer*	\$48/hr
Stagehands**	\$34/hr
AUDIO	RATE
Wireless Microphones (2 included, up to 8 total channels)	\$50/mic
Monitor Wedge (up to 8 total)	\$25/wedge
Entire Microphone Package (labor not included)	\$250
Audio Recording (microphones not included)	\$200
Lobby PA (1 wired mic & 1 1/8" to xIr connector included)	\$250
LIGHTING	RATE
2K Super Trooper Spotlights (2 available)	\$100/spot
Rogue R2 Spots and Beams (up to 10 each)	\$75/spot
Consumables (Gels, Gobos, Tape, etc need 3 weeks advance)	Actuals
Booms (up to 4 instruments per boom)	\$250
Additional Cyc or Scrim	\$150/cyc or scrim

RATE
\$2250
\$50/platform
\$25/set
\$400
\$350
\$200
\$100/section
\$100/hoist
\$400
\$200

CAMERA & LIVESTREAM PACKAGE

- · Includes all equipment and staffing
- Record and/or stream up to two performances
- HD 1080p file of final stream for download
- Post-production video editing can be requested at a rate of \$48/hr
- Additional ticketing fee includes: livestream ticket set up, secure viewing page for HD 1080p livestream, and customer support for viewers

*If lighting design is required through a house Lighting Designer or if a LD will be provided, the programmer will need a min of 8 hours to hang, focus, and write cues before star of show. A 4 hour run through is also required for a total of 12 hours min.

†Labor is estimated based on an 8 hour day. Crew requires 1 hour lunch break and two 15 min breaks. The 1 hour meal break must occur between the 3rd and 5th hour of work. If the meal break provided is less than 1 hour, renter must provide food for all crew and at least a 30 minute break. Failure to provide adequate breaks will result in fee.

TICKETING SERVICES

BOX OFFICE RATES	RATE
Ticketing Services (Admission-charged event, all tiers include box office labor)	TIERS BELOW
Standard (Basic set up)	\$750
Intermediate (Incl. discount codes, multiple changes to build, event add-ons, subscription package)	\$1,000
Advanced (Incl. all intermediate and VIP add-ons)	\$1,250
OTHER BOX OFFICE RATES	RATE
Ticketing Services (Admission-free event)	\$2,000
Livestream Ticketing Services	\$750
Credit Card Fees (% of gross cc charges for event)	3.5%
Refunds	\$5.50/refund
Cancellation/Postponements (+ 7% of all credit card sales)	\$5,000/ performance
Returned-check Fee	\$25/check
Complimentary Tickets (no fee for first 16)	\$5/ticket
Consignment Tickets (tickets printed by WC, but sold elsewhere)	\$5/ticket
Unauthorized Ticket Sale Penalty (sales not approved by Box Office)	up to \$7,500
VIP Lift Commission	10%

MARKETING SERVICES	RATE
Targeted Promotional Email	\$250
Lobby TV Loop* (:30 second spot)	\$300

*Up to 90 days prior to the event date, placement determined by Wilson Center staff, as available.

For all rental inquiries and questions, please contact rentals@wilsoncentertickets.com

Updated 3/5/2024. Rates subject to change. Pending President Approval.

^{**}Stagehands include Riggers, Electricians, Carpenters, Props, Rail, Wardrobe, Hair, Loaders, Pushers, Camera Operators, & Switchers